

# ARZU İLHAN KIBRIS

SABANCI ÜNİVERSİTESİ LOJMANLARI C-03 ORHANLI, TUZLA 81474  
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## WORK EXPERIENCE

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### **TUSIAD-Sabancı University Competitiveness Forum**, Istanbul, Turkey, May 2003-July 2004

#### Vice Director

- Created the organizational structure of the Forum.
- Recruited the personnel.
- Brought in new research projects.
- Found financing for the projects.
- Formed liaisons with international organizations like the World Economic Forum, Worldbank, IMF, UNICE, etc..
- Prepared the yearly budget, monthly cashflow statements, and the annual report for the High Council.
- Conducted the yearly audit of all accounts.
- Organized conferences and workshops on competitiveness issues.
- Created a corporate identity for the Forum.
- In charge of all purchasing decisions for the Forum.
- Represented the Forum on national and international platforms.
- Follow all day-to-day activities of the Forum.

### **Ford Otosan**, İstanbul, Turkey, January 2003-May 2003

#### Budget Specialist

- Prepared company's yearly budget, monthly budget revisions and forecasts in statutory, UMS and IAS 29 formats.
- Prepared various financial reports for stakeholders.
- Enhanced the current budgeting system and developed a product line based budgeting tool.
- Developed and design a new budgeting and reporting system for the company.
- Worked as the **project leader** for the design and installation of the Hyperion system in Ford Otosan.

### **Ford Otosan**, İstanbul, Turkey, 2002 – 2003

#### Pricing and Cost Analysis Specialist

- Analyzed and follow the cost structure of all products and prepare a monthly product cost report.
- Worked as the first approval post of all market positioning and pricing proposals by the M&S Division.
- Prepared the financial analysis and pricing of fleet sales.
- Prepared a monthly financial status report and present it to the general management
- Managed the pricing of export sales.
- Analyzed the cost structure of all import products and conduct price negotiations with foreign business partners.
- Followed up departmental expenses and work in the preparation of departmental budgets.
- Joined the monthly Pricing meetings as the representative of the Finance Division and take part in general pricing decisions.
- Maintained an active link between the Finance and the M&S Divisions.
- Worked as a liaison between Ford of Europe, Ford of Japan, and Ford Otosan in terms of financial matters.

### **Federal Reserve Bank of Cleveland**, Cleveland, OH, USA, 1998 - 2000

#### Research Associate

- Gave presentations to the Bank's president and board of directors prior to Federal Open Market Committee meetings, on current economic conditions, monetary aggregates, and on special topics to be discussed by the FOMC.
- Held meetings with regional bank executives to brief them about the latest Federal Reserve policies and decisions.
- Worked in collaboration with the Bank Supervision and Regulation Department, briefed bank examiners on regional economic conditions before each bank inspection.
- Wrote articles for the "Interest Rates", "Banking Conditions", and "General Economic Conditions" pages for the *Economic Trends*, a monthly publication of the Federal Reserve Bank of Cleveland.

## WORK EXPERIENCE

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- Conducted monthly banking industry surveys and wrote reports on banking conditions within Cleveland's Federal Reserve District, to be published in the *Beige Book*, a publication of the Federal Reserve System.
- Prepared daily report of financial markets for the Bank's executives.
- Conducted research on risk assessment in banking, efficiency in real estate and small business loans, dolarization and currency boards, and protectionism in international trade.
- Participated in the formation of a self-directed work team, recruited and trained research analysts. Served two consecutive terms as the team leader. Established guidelines and mission for the team.

### **U.S. Department of Health and Human Services and**

**Department of Community and Preventive Medicine, University of Rochester, NY, USA, 1997 - 1998**

#### *Research Analyst*

- Conducted data analysis to assess the implications of cost reduction policies in health care.

**European Economic and Social Committee, Enlargement Task Force, Brussels, January 2002 – April 2002**

#### *Trainee*

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## EDUCATION

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1991 - 1995 Bilkent University, Ankara, Turkey

**B.S. in Management, High Honor**

1995 – 1998 University of Rochester, Rochester, NY, USA

**M.A. in Economics**

Spring 1999 SAS Institute, Independence, OH, USA

**SAS Fundamentals Diploma**

Summer 1999 Board of Governors of the Federal Reserve System, Washington DC, USA

**National Information Center Training Certificate**

October 2000 - July 2001 L'Alliance Française, Brussels, Belgium

**Diplôme Approfondi de Langue Française (DALF)** par le Ministère de l'Éducation Nationale Français

February 2001 – September 2001 Instituto Cervantes, Brussels, Belgium

**Diploma Basico** (Intermediate level)

February 2003 – March 2003 Hyperion, Design and Development, Keysoft, Istanbul

September 2005 – Current **Ph.D. In Political Science**, Sabancı University, Istanbul

## SPECIAL SKILLS

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**Languages:** Proficiency in **English, French** and **Turkish**, working knowledge of **Spanish, Arabic**, and **Ottoman**.

**Computer Skills:** Bloomberg, DRI, Haver Analytics, Knight Ridder, RATS, Microsoft Excel, Microsoft Word, SPSS, SAS, Matlab, Gauss, Scientific Workplace, Microsoft PowerPoint, DeltaGraph, Micrographics, Hyperion, Access.

## HONORS AND AWARDS

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- TÜBİTAK Ph.D. scholarship recipient, 2006-.
- Effective team leadership award, Federal Reserve Bank of Cleveland, 1999.
- Rated "excellent" by supervisors in annual performance evaluations, Federal Reserve Bank of Cleveland, 1999 - 2000.
- University of Rochester fellowship and tuition scholarship, 1995 - 1998.
- Bilkent University fellowship and tuition scholarship, 1991 - 1995.
- Ranked 1<sup>st</sup> in Turkish Private Tutors Union (ÖZDEBİR) examination, scholarship recipient, 1991 – 1992.
- Ranked 4<sup>th</sup> in the national university entrance examinations (ÖYS), 1991.

## PUBLICATIONS

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- Protectionist Demands in Globalization (April, 2000) *Federal Reserve Bank of Cleveland Working Paper*
- People's Republic of China: From 1978 to Today (July 2003) TUSIAD-Sabancı University Competitiveness Forum